

Message Text

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ACTION TRSE-00

INFO OCT-01 AF-10 ARA-10 EA-10 EUR-12 NEA-10 ISO-00
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FM AMEMBASSY ANKARA

TO SECSTATE WASHDC PRIORITY 8658

INFO AMEMBASSY ATHENS

AMEMBASSY NICOSIA

AMEMBASSY PARIS

AMEMBASSY BRUSSELS

AMCONSUL ADANA POUCH

AMCONSUL ISTANBUL

AMCONSUL IZMIR POUCH

USMISSION USUN NEW YORK

USDOCOSOUTH NAPLES

EUCOM

USCINCEUR

CINCUSAFE

USDOCOLANDSOUTHEAST IZMIR

DIA WASHDC

C O N F I D E N T I A L SECTION 1 OF 3 ANKARA 6403

USOECD

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E.O. 11652: GDS

TAGS: EFIN, IMF, IBRD, TU

SUBJECT: WORLD BANK/IMF ANNUAL MEETINGS

REF: (A) STATE 184669, (B) ANKARA 6333, (C) STATE 142650,

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(D) ANKARA 6215, (E) STATE 119759

SUMMARY: TURKISH DELEGATION WILL USE OCCASION OF IMF/IBRD
MEETINGS IN WASHINGTON SEPTEMBER 26-29 TO DISCUSS WITH FUND
OFFICIALS ITS NEED FOR IMF CREDITS, CONDITIONS TO BE MET
TO OBTAIN THEM, AND ECONOMIC PACKAGE WHICH SECOND COALITION
GOVERNMENT OF PRIME MINISTER DEMIREL IS EXPECTED TO

ANNOUNCE ABOUT AUGUST 29. TURKISH DELEGATION WILL PROBABLY WISH TO MEET WITH US DELEGATION. EMBASSY CONSIDERS IT LIKELY THAT TURKS WILL ASK FOR US ASSISTANCE IN SOME FORM. EMBASSY BELIEVES THAT USG SHOULD GIVE SYMPATHETIC HEARING TO TURKISH PRESENTATION. END SUMMARY.

1. TURKEY WILL BE GOING TO IMF/IBRD MEETINGS PREOCCUPIED BY ITS OWN SEVERE FOREIGN EXCHANGE PROBLEMS, WHICH, BRIEFLY DESCRIBED, MEAN THAT TURKEY MIGHT REQUIRE \$1.0 - 1.5 BILLION BY YEAREND JUST TO PAY UP EXTERNAL DEBTS ALREADY OVERDUE AND THOSE COMING DUE IN THE LAST FOUR MONTHS OF THE YEAR. SADULLAH AYGUN, DIRECTOR GENERAL OF THE TREASURY FOR FOREIGN FINANCING, TOLD ECONOMIC COUNSELOR AUGUST 25 THAT TURKEY WILL SEEK TO OBTAIN FROM IMF ALL CREDITS TO WHICH IT IS ENTITLED, PROVIDED ACCEPTABLE CONDITIONS CAN BE NEGOTIATED. ALL FOUR CREDIT TRANCHES WOULD AMOUNT ONLY TO \$240 MILLION. GOVERNMENT WOULD HOPE TO OBTAIN AT LEAST SAME AMOUNT FROM WITTEVEEN FACILITY, WHICH AYGUN UNDERSTOOD WOULD PERMIT ONE CREDIT TRANCHE EQUAL TO A COUNTRY'S QUOTA (TURKISH QUOTE: SDR 200) AND POSSIBLY A SECOND, NOT YET DECIDED UPON. (TURKEY HAS EXHAUSTED ALL CREDITS AVAILABLE TO IT UNDER THE OIL AND COMPENSATORY FINANCING FACILITIES, HAS TAKEN ITS GOLD TRANCHE, AND HAS RECEIVED ITS FULL DISTRIBUTION OF SDR'S) (REF B)

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2. AYGUN SAID THAT SEPTEMBER 5 HAS BEEN PROPOSED AS DATE FOR ARRIVAL OF A FIRST IMF TEAM TO BEGIN DISCUSSIONS ABOUT CREDITS AND CONDITIONS. HE EXPECTED THAT ITS MISSION WOULD BE A LIMITED ONE--TO GET TALKS STARTED. IT WILL PROBABLY STAY ONLY A FEW DAYS. NEXT VISIT OF AN IMF TEAM TO TURKEY IS LIKELY TO BE AT BEGINNING OF OCTOBER, HE SAID.

3. IMPORTANT TURKISH PROPOSALS TO BANK/FUND.

IN MEANTIME, AYGUN EXPECTED TURKISH DELEGATION TO IMF/IBRD MEETINGS IN WASHINGTON TO HAVE EXCHANGE WITH BOTH BANK AND FUND OFFICIALS. WITH FUND, TURKS WILL DISCUSS HOW MUCH CREDIT THEY NEED AND NATURE OF IMF CONDITIONS. DISCUSSIONS WILL ALSO COVER ECONOMIC STABILIZATION PROGRAM WHICH AYGUN EXPECTED TURKISH GOVERNMENT TO ANNOUNCE EARLY NEXT WEEK. COMMENTING THAT CORRECTIVE MEASURES NEEDED WERE SELF-EVIDENT, HE REMARKED -- OPTIMISTICALLY IN EMBASSY'S VIEW -- THAT DISCUSSIONS OF THEM COULD CENTER MERELY ON QUESTIONS OF DOSAGE AND TIMING RATHER THAN ON NATURE OF MEASURES THEMSELVES.

4. WITH IBRD, AYGUN SAID THAT TURKISH DELEGATION WOULD DISCUSS VARIOUS PROJECTS FOR WHICH TURKEY HOPES TO OBTAIN BANK FINANCING. HE MENTIONED IN PARTICULAR KARAKAYA HYDROELECTRIC PROJECT AND TEK-2. IBRD HAS WITHHELD CREDITS FOR KARAKAYA PROJECT, OUT OF CONCERN FOR OBJECTIONS OF IRAQ AND SYRIA TO DIVERSION OF TIGRIS AND EUPHRATES WATERS. AYGUN HOPED THAT MEASURES IN ECONOMIC PROGRAM TO BE ANNOUNCED WITHIN THE NEXT FEW DAYS WILL REMOVE IBRD RESERVATIONS ON TEK-2 PROJECT AND THAT BANK WILL THEN ANNOUNCE EFFECTIVENESS OF LOAN AGREEMENT WHICH IS PRESENTLY NOT OPERATIONAL. AYGUN'S REMARK STRONGLY SUGGESTS THAT ECONOMIC PACKAGE WILL ENTAIL INCREASES IN PRICE OF ELECTRICITY; IBRD HAS CALLED FOR 7 PERCENT INCREASE IN PROJECTED PRICE OF

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ELECTRICITY AS CONDITION FOR RELEASE OF THE CREDIT.

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P R 270644Z AUG 77

FM AMEMBASSY ANKARA

TO SECSTATE WASHDC PRIORITY 8659

INFO AMEMBASSY ATHENS

AMEMBASSY NICOSIA

AMEMBASSY PARIS

AMEMBASSY BRUSSELS

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5. AYGUN DID NOT EXPECT GOT TO RAISE ANY PROPOSALS IN
PLENARY SESSION.

6. ISSUES TO BE RAISED WITH US

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AYGUN COULD NOT SAY OFFICIALLY AT THIS TIME WHETHER
OR NOT THERE WOULD BE ANY MATTERS WHICH TURKISH DELEGA-
TION WOULD PLAN TO RAISE WITH AMERICAN. HE CLEARLY
SUGGESTED THAT THERE MIGHT BE, ADDING THAT HE WOULD
PROBABLY CALL EMBASSY BEFORE MEETING TO INDICATE TOPICS.
EMBASSY BELIEVES IT HIGHLY PROBABLE THAT TURKS WILL
SEEK MEETING WITH US OFFICIALS TO PUT FORWARD REQUEST
OF SOME KIND. THERE ARE SEVERAL THINGS THEY MIGHT ASK
FOR:

A. USG'S GOOD OFFICES WITH IMF IN BEHALF OF CREDIT CONDITIONS ACCEP-
TABLE T O TURKEY.

US MIGHT BE ABLE TO ASSIST TURKEY BY EXPLAINING ITS NEEDS AND CON-
STRAINTS TO IMF AND EXERCISING A MODERATING ROLE.

B. USG ENCOURAGEMENT OF PRIVATE AMERICAN COMMERCIAL BANK LENDING
TO TURKEY.

THIS REQUEST WOULD ONLY DEMONSTRATE BASIC TURKISH MISUNDERSTANDING
OF RELATIONSHIP BETWEEN USG AND PRIVATE AMERICAN BANKS.

C. USG INITIATIVE OR ASSISTANCE IN BRINGING TOGETHER AD HOC GROUP
OF COUNTRIES WILLING TO PROVIDE CREDIT PACKAGE FOR TURKEY.

SEE D BELOW.

D. USG PARTICIPATION IN REACTIVATED OECD CONSORTIUM CREDIT TO
TURKEY.

WHILE US PARTICIPATION IN MULTILATERAL CREDIT PACKAGE FOR TURKEY,
IN OR OUTSIDE THE OECD CONSORTIUM, WOULD REQUIRE CONGRESSIONAL

APPROVAL, THIS MIGHT NOT BE POLITICALLY UNFEASIBLE DESPITE OPPOSITION
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IN CONGRESS TO RATIFICATION OF DEFENSE COOPERATION AGREEMENT (DCA)
WITHTURKEY. CONGRESS MIGHT NOT FIND IT DIFFICULT TO APPROVE A US
PART IN A MULTILATERAL EFFORT THAT WOULD HAVE INDIRECT EFFECT
OF SHORING UP LARGE US BANK EXPOSURE IN TURKEY, ESTIMATED AT
ABOUT \$1.3 BILLION IN SHORT-TERM CONVERTIBLE LIRA DEPOSITS
ALONE.

E. DIRECT CREDIT FROM USG.

PROBABILITY THAT TURKS WOULD ASK FOR BILATERAL CREDIT APPEARS LOW.
CREDIT WOULD HAVE TO BE AUTHORIZED AND APPROPRIATED BY CONGRESS, AN
EVENT UNLIKELY TO SUCCEED AS LONG AS DCA IS STALLED. QUITE SEPARATE
FROM SUCH CONGRESSIONAL DIFFICULTIES, THERE ARE POLITICAL OBJECTIONS
TO SUCH A COURSE. IF US WERE TO PROVIDE A CREDIT BILATERALLY, WE
WOULD CERTAINLY WISH TO IMPOSE SOME ECONOMIC CONDITIONS TO ASSURE
THAT PRESENT ECONOMIC PROBLEMS WOULD BE CORRECTED AND MONEY COULD BE
REPAID. OUR INFLUENCE OVER TURKISH ECONOMIC POLICIES WOULD NOT BE
WELCOMED AND US COULD BE SUBJECT TO BLAME FOR ANY ECONOMIC ILL TO
COME ALONG, WHETHER OR NOT WE DESERVED IT. FURTHERMORE, US BILATERAL
BALANCE-OF-PAYMENTS ASSISTANCE TO TURKEY COULD ENCOURAGE REQUESTS
FROM OTHER DEVELOPING COUNTRIES FOR SIMILAR AID THAT WE MIGHT NOT
BE ABLE OR WILLING TO PROVIDE.

7. EMBASSY STRONGLY ENDORSES DEPARTMENT'S VIEW THAT
ANY FUTURE US EFFORTS TO ASSIST TURKEY IN ECONOMIC/FINANCIAL AREA
SHOULD NOT BE LINKED TO OTHER EXISTING PROBLEMS (REF C).

8. SYMPATHETIC US CONSIDERATION SEEMS DESIRABLE.

EMBASSY CONCLUDES THAT IF US WERE TO PROVIDE FINANCIAL
ASSISTANCE TO TURKEY IN SOME WAY, WE SHOULD ACT IN COMPANY OF OTHER
GOVERNMENTS (PARA 6C, D) RATHER THAN BILATERALLY, AND WITHOUT
POLITICAL CONDITIONS. THERE ARE IMPORTANT REASONS WHY WE SHOULD GIVE
SYMPATHETIC CONSIDERATION TO SUCH A COURSE. RESOURCES AVAILABLE TO
TURKEY FROM IMF WILL FALL FAR SHORT OF ITS NEEDS. WE WOULD GUESS
THAT IT WOULD BE SOME TIME BEFORE TURKEY DRAWS DOWN ITS FORUETH CREDIT
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TRANCHE AND WITTEVEEN FUNDS WILL BE AVAILABLE. ALTHOUGH COMMERCIAL
BANK REPRESENTATIVES VISITING ANKARA TELL EMBASSY THAT THEIR BANKS
WILL PROBABLY RESUME LENDING TO TURKEY IF GOVERNMENT ADOPTS A

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FM AMEMBASSY ANKARA
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INFO AMEMBASSY ATHENS
AMEMBASSY NICOSIA
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A REASONABLE ECONOMIC STABILIZATION PROGRAM, VOLUME
OF SUCH LENDING IS UNLIKELY TO BE SUFFICIENT TO MEET TURKEY'S
IMMEDIATE PAYMENT NEEDS. (VISITING REPRESENTATIVE OF CONTINENTAL
ILLINOIS BANK RECENTLY VOLUNTEERED OPINION THAT IF IMF WERE SATIS-
FIED WITH TURKISH ECONOMIC PROGRAM, CITIBANK, MORGAN GUARANTY,
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OR CHASE MANHATTAN WOULD BE ABLE TO PUT TOGETHER SYNDICATED LOAN

OF ABOUT \$300 MILLION; CONTINENTAL ILLINOIS, HE FELT, WOULD PROBABLY PARTICIPATE.) PROLONGED PERIOD DURING WHICH TURKEY WILL CONTINUE TO BE IN PAYMENT ARREARS AND UNABLE TO SATISFY BASIC IMPORT NEEDS APPEARS ALMOST CERTAIN.

9. AT STAKE IS TURKEY'S ABILITY TO MAINTAIN ITS DEFENSE PREPAREDNESS, TO MEET ITS IMPORTED ENERGY REQUIREMENTS (IT IS ALREADY REPORTED TO BE HAVING DIFFICULTY PAYING IRAQ FOR OIL AND BULGARIA FOR ELECTRICITY), AND TO OBTAIN MATERIALS TO KEEP ITS BASIC INDUSTRIES OPERATING. TURKEY NEEDS CREDITS THAT WILL CARRY HER OVER PERIOD BEFORE NEEDED ECONOMIC REFORMS PAY OFF. IT WOULD NOT BE IN US POLITICAL, ECONOMIC, OR MILITARY INTERESTS TO STAND ASIDE WHILE TURKEY FALTERS.

10. ISSUES US DELEGATION SHOULD RAISE WITH TURKEY

EMBASSY PROPOSES THAT SECRETARY OF TREASURY TAKE OPPORTUNITY PROVIDED BY IMF-IBRD MEETINGS TO DISCUSS ALLEGED "ECONOMIC EMBARGO" OF TURKEY WITH TURKISH FINANCE MINISTER. (REFS D AND E)

1. OTHER BILATERAL ISSUES US DELEGATION SHOULD BE AWARE OF

SEVERE FOREIGN EXCHANGE SHORTAGE IN TURKEY OVER PAST EIGHT MONTHS HAS RESULTED IN LONG DELAY IN TRANSFERS OF FOREIGN EXCHANGE. CENTRAL BANK HAS NOT AUTHORIZED TRANSFERS SINCE FEBRUARY 28 FOR ANY BUT MOST ESSENTIAL ITEMS (FOR EXAMPLE, PETROLEUM AND PETROLEUM PRODUCTS AND IRON AND STEEL). MANY AMERICAN EXPORTERS OF GOODS AND SERVICES ARE AWAITING PAYMENTS NOW LONG OVERDUE. AMERICAN BANKS LENDING TO TURKEY HAVE EXPERIENCED

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DELAYS IN PAYMENTS OF INTEREST AND EVEN PRINCIPAL ON CREDITS. ACCOUNTS OF CENTRAL BANK ARE OVERDRAWN IN AT LEAST THREE MAJOR NEW YORK BANKS AND ELSEWHERE. SOME AMERICAN FIRMS WITH PLANTS IN TURKEY HAVE BEEN UNABLE TO GET IMPORTED MATERIALS AND PARTS NEEDED IN THEIR PRODUCTION AND ARE FACED WITH PRODUCTION STOPPAGES. TRANSFERS OF ROYALTIES AND PROFITS ARE DELAYED.

12. EMBASSY, WITH CONCURRENCE OF WASHINGTON, HAS ADOPTED POSITION THAT IT WILL NOT GENERALLY PUSH FOR REPAYMENTS TO INDIVIDUAL AMERICAN COMPANIES AS THEY BRING THESE DELAYS TO OUR ATTENTION. TO DO SO WOULD BE TO ASK TURKS TO DISCRIMINATE IN FAVOR OF ONE AMERICAN COMPANY AT EXPENSE OF ANOTHER. WE CONSIDER IT TO BE FAIRER TO ALLOW COMPANIES TO BE PAID ACCORDING TO DATE OF THEIR CLAIMS, WHICH IS ORDER IN WHICH TURKS INTEND TO REPAY.

EXCEPTIONS WILL BE MADE TO THIS PRACTICE, HOWEVER, IN CONNECTION WITH OVERDUE PAYMENTS GUARANTEED BY EXPORT-IMPORT BANK OR FCIA, IN EFFORT TO AVOID USG LIABILITY FOR TURKISH DELAYS. WE SUBMIT TO CENTRAL BANK PERIODICALLY LISTS OF AMERICAN COMPANIES AWAITING PAYMENTS.

13. PROBABLE HEAD OF DELEGATION AND ALTERNATES.

TURKISH DELEGATION WILL BE HEADED BY NEW FINANCE MINISTER CIHAT BILGEHAN, GOVERNOR FOR TURKEY TO IBRD. OTHERS WILL INCLUDE SABAHATTIN ALPAT, UNDER SECRETARY IN MINISTRY OF FINANCE, GOVERNOR FOR TURKEY TO IMF; SADULLAH AYGUN, DIRECTOR GENERAL OF TREASURY FOR FOREIGN FINANCING, MINISTRY OF FINANCE, WHO IS ACTING ALTERNATE GOVERNOR FOR TURKEY IN IBRD; TAYYAR SADIKLAR, GOVERNOR OF CENTRAL BANK, WHO IS ALTERNATE GOVERNOR IN IMF. ALSO LIKELY TO BE INCLUDED IN DELEGATION ARE METIN KARACA, DIRECTOR GENERAL FOR MULTILATERAL ECONOMIC AFFAIRS, MINISTRY OF FOREIGN AFFAIRS; YENEL DINC MEN, ASSISTANT TO AYGUN; AND YAVUZ CANEVI, DIRECTOR GENERAL

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FOR FOREIGN EXCHANGE, CENTRAL BANK. EMBASSY WILL PROVIDE FINAL LINE-UP AS SOON AS AVAILABLE.

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